

BOARD OF ZONING ADJUSTMENT

RESUME LIST:

Mouton, Krystal

no incumbent submission

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Krystal Mouton

Acadian Drive, Lafayette, LA 70503

Objective

To utilize my expertise to contribute to the success of Lafayette City Government. To provide strong leadership, strategic planning, and fiscal management skills to help improve the city's operations

Education

LAFAYETTE HIGH SCHOOL

SOUTH LOUISIANA COMMUNITY COLLEGE

- Completed extensive coursework related to Criminal Justice

Skills & Abilities

LEADERSHIP

Professional Insurance Agents of Louisiana

President of Acadiana Chapter | December 2018 - Current

- Lead monthly meetings to share current insurance industry standards and practices

Festival International de Louisiane

Board Chair | 2019 - Current

- Coordinate volunteers and assist at the will-call booth

COMMUNICATION

Lafayette Consolidated Government

First Time Home Buyers Seminar | February 2022 - Current

- Teach classes regarding insurance coverages and bring awareness to components that may affect premiums

FUNDRAISING

Lafayette High School Dance Team

Fundraising Head | 2020 - 2022

- Responsible for organizing events and cook-offs to raise money for each dancer.

Professional Insurance Agents of Louisiana

President | December 2018-current

- Organized events to raise money for Faith House and collegiate scholarships.

Experience

INSURANCE AGENCY OWNER | MAVEN RISK SPECIALISTS| MAY 2023 - CURRENT

- A captive Agent that built a “scratch” agency within a few months through strategic marketing strategies
- Demonstrate through example, a commitment to exceptional customer service
- Responsible for Daily Operations, Sales, and Service along with claims handling
- Monitor Agency operations to ensure customer-friendly services are consistently provided
- Create sales and support teams within the Agency to meet and exceed monthly sales goals
- Establish marketing programs and budgets to generate new business
- Provide customer service for clients with questions in regards to their policies

SERVER/BARTENDER | DON'S SEAFOOD HUT | 2001 - CURRENT

- Establish and maintain rapport with guests, cater to all requests, and resolve service issues in a timely manner
- Knowledgeable about company history, menu items, and cocktail selection to answer patrons' questions and make recommendations confidently
- Collaborate with other restaurant servers and kitchen/bar staff for prompt and correct delivery of orders
- Various administrative responsibilities as assigned including reconciliation of all cash sales
- Excelling under pressure, staying organized, and maintaining a positive attitude

GENERAL MANAGER | CORE INSURANCE | FEBRUARY 2015 – MAY 2023

- Generated insurance quotes for potential and existing clients by determining need and risk profiles
- Consulted and reported on claims
- Hired, trained, and managed office staff
- Developed new business through leads and referrals
- Implemented marketing and cross-selling programs for growth
- Provided excellent client service and support
- Attended seminars to gain current perspectives in a changing marketplace

DRUG LAB SUPERVISOR | LAFAYETTE PARISH SHERIFF'S OFFICE| 2010 -FEBRUARY 2015

- Managed and created schedules for staff of 10
- Operated and maintained lab utilized to test incarcerated offenders